

Candidate Profile:

1. Native of Poland i.e. passport holder and has been born and brought up in Poland.
2. Graduate from a Bachelor's degree, preferably in Management, Finance or Engineering.
3. 1 to 2 years of experience after graduation in a formal office environment, MNC or international experience preferred.
4. Languages;
 - a. Required: Excellent German and English, Native Polish

Role Description

1. Business Intelligence: covering competitor intelligence (who is providing BPO and complementary services), market intelligence (who is buying these services, why, and under what conditions) in addition to intelligence related to regulatory information related to this sector for the region specific to you.
2. Business Development: generating leads and following up with large companies in the region and creating an interest around Business Process Outsourcing services, particularly in Integrated Service Centers and Process Lifecycles around Customer service and back office.
3. Geo Expansion Support: research and analysis in addition to communication with key stakeholders (internal and external) with a focus on evaluating cities for potential delivery centers.
4. Other responsibilities: translation and ad-hoc research support in the language/geographic areas specific to your skill sets in specific and supporting all Global initiatives activities in general.

Program Details

1. Duration: This program will be for duration of 1 year with the initial 4-6 months in Mumbai for training purposes and the rest of the program in their respective region.
2. Remuneration: The Company will cover the international travel, accommodation in Mumbai and a comfortable stipend of INR 30,000, or equivalent when moved to another location. Additionally, they will be provided with the T&E required to develop the activities assigned to them in line with the role stated above.
3. Post Program: There is a possibility of long term employment for the intern in their respective region post the internship.

Send CV to Tom.Kalyesubula@sutherlandglobal.com

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